

# **Tanger Factory Outlet Centers, Inc.**

**Supplemental Operating and Financial Data** 

March 31, 2011

#### Notice

For a more detailed discussion of the factors that affect our operating results, interested parties should review the Tanger Factory Outlet Centers, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

This Supplemental Operating and Financial Data is not an offer to sell or a solicitation to buy any securities of the Company. Any offers to sell or solicitations to buy any securities of the Company shall be made only by means of a prospectus.

# **Table of Contents**

## **Section**

-				_	
Po	rtti	າlı	പ	1)21	a

Geographic Diversification	4
Property Summary - Occupancy at End of Each Period Shown	5
Portfolio Occupancy at the End of Each Period	7
Major Tenants	8
Lease Expirations as of March 31, 2011	9
Leasing Activity	10
Financial Data:	
Consolidated Balance Sheets	11
Consolidated Statements of Operations	12
FFO and FAD Analysis	14
Unconsolidated Joint Venture Information	15
Debt Outstanding Summary	18
Future Scheduled Principal Payments	19
Senior Unsecured Notes Financial Covenants	19
Investor Information	20

#### As of March 31, 2011

	State	# of Centers	GLA	% of GLA
			<del>-</del>	
South Carolina		5	1,565,678	17%
New York		I	729,475	8%
Georgia		2	664,380	7%
Pennsylvania		2	628,124	7%
Texas		2	619,729	7%
Delaware		1	568,900	6%
Alabama		1	557,288	6%
North Carolina		3	505,273	5%
Michigan		2	436,752	5%
Tennessee		1	419,038	4%
Missouri		1	302,922	3%
Utah		1	298,379	3%
Connecticut		1	291,051	3%
Louisiana		1	282,403	3%
Iowa		1	277,230	3%
Oregon		1	270,212	3%
Illinois		1	250,439	3%
New Hampshire		1	245,698	2%
Florida		1	198,950	2%
California		1	171,300	2%
Maine		2	84,313	1%
Total (1)		32	9,367,534	100%

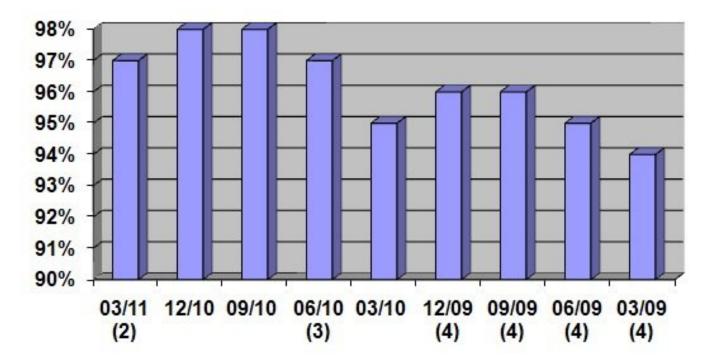
<sup>(1)</sup> Excludes one 265,061 square foot center in Wisconsin Dells, WI, of which Tanger owns a 50% interest through a joint venture arrangement. Also, excludes one 653,780 square foot shopping center and one 29,253 square foot warehouse in Deer Park, NY of which Tanger owns a 33.3% interest through a joint venture arrangement.

## **Property Summary - Occupancy at End of Each Period Shown**

## Wholly-owned properties

Location	Total GLA 3/31/11	% Occupied 3/31/11	% Occupied 12/31/10	% Occupied 9/30/10	% Occupied 6/30/10	% Occupied 3/31/10
Riverhead, NY	729,475	98%	100%	100%	99%	99%
Rehoboth, DE	568,900	99%	99%	99%	98%	99%
Foley, AL	557,288	98%	99%	97%	97%	92%
San Marcos, TX	441,929	95%	100%	100%	97%	97%
Myrtle Beach Hwy 501, SC	426,417	92%	94%	93%	92%	88%
Sevierville, TN	419,038	100%	100%	99%	99%	99%
Myrtle Beach Hwy 17, SC	403,161	96%	100%	99%	100%	99%
Washington, PA	372,972	99%	99%	99%	95%	94%
Commerce II, GA	370,512	99%	100%	100%	97%	96%
Charleston, SC	352,315	92%	100%	99%	97%	92%
Howell, MI	324,632	99%	98%	99%	95%	94%
Mebane, NC	318,910	99%	100%	N/A	N/A	N/A
Branson, MO	302,922	98%	100%	100%	100%	97%
Park City, UT	298,379	100%	100%	98%	99%	100%
Locust Grove, GA	293,868	99%	99%	100%	99%	97%
Westbrook, CT	291,051	92%	99%	99%	95%	97%
Gonzales, LA	282,403	95%	100%	100%	99%	98%
Williamsburg, IA	277,230	96%	93%	92%	89%	91%
Lincoln City, OR	270,212	99%	100%	99%	99%	98%
Lancaster, PA	255,152	98%	95%	100%	98%	97%
Tuscola, IL	250,439	86%	85%	85%	83%	82%
Tilton, NH	245,698	99%	100%	100%	100%	100%
Hilton Head II, SC	206,586	98%	98%	98%	100%	100%
Fort Myers, FL	198,950	90%	93%	88%	88%	90%
Terrell, TX	177,800	94%	96%	96%	94%	93%
Hilton Head I, SC (3)	177,199	82%	N/A	N/A	N/A	N/A
Barstow, CA	171,300	100%	100%	100%	100%	100%
West Branch, MI	112,120	98%	98%	98%	98%	98%
<b>Blowing Rock, NC</b>	104,185	100%	100%	100%	100%	100%
Nags Head, NC	82,178	95%	97%	100%	100%	94%
Kittery I, ME	59,694	89%	100%	100%	100%	100%
Kittery II, ME	24,619	100%	100%	100%	100%	100%
Commerce I, GA (4)	N/A	N/A	N/A	N/A	46%	44%
Total	9,367,534	97% <sup>(1)</sup>	98%	98%	97% <sup>(2)</sup>	95%
Unconsolidated joint ventures						
Deer Park, NY (5)	683,033	85%	86%	86%	84%	81%
Wisconsin Dells, WI	265,061	98%	99%	99%	99%	97%

- (1) Excludes the occupancy rate at our Hilton Head I, South Carolina center which opened March 31, 2011 and has not yet stabilized.
- (2) Excludes the occupancy rate at our Commerce I, Georgia center which was held for sale as of June 30, 2010 and subsequently sold on July 7, 2010.
- (3) Center opened on March 31, 2011.
- (4) Center sold in July 2010.
- (5) Includes a 29,253 square foot warehouse adjacent to the shopping center.



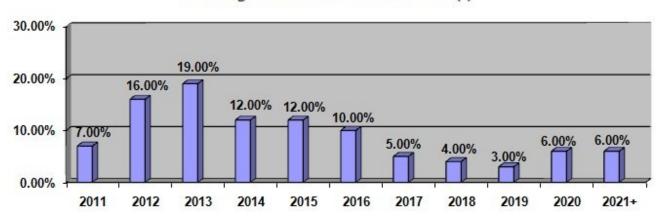
- (1) Excludes one 265,061 square foot center in Wisconsin Dells, WI, of which Tanger owns a 50% interest through a joint venture arrangement. Also, excludes one 653,780 square foot shopping center and one 29,253 square foot warehouse in Deer Park, NY of which Tanger owns a 33.3% interest through a joint venture arrangement.
- (2) Excludes the occupancy rate at our Hilton Head I, South Carolina center which opened during the first quarter of 2011 and has not yet stabilized.
- (3) Excludes the occupancy rate at our Commerce I, Georgia center which was held for sale as of June 30, 2010 and subsequently sold on July 7, 2010.
- (4) Excludes the occupancy rate at our Washington, Pennsylvania center which opened during the third quarter of 2008 and had not yet stabilized.

Ten Largest Tenants As of March 31, 2011

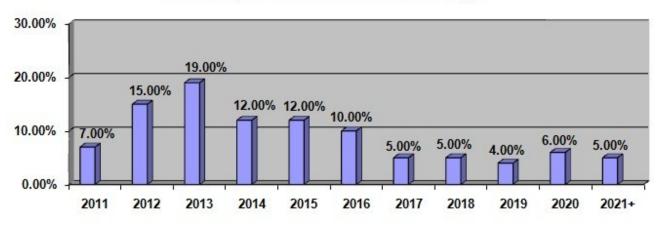
Tenant	# of Stores	GLA	% of Total GLA
The Gap, Inc.	73	770,916	8.2%
Phillips-Van Heusen	115	593,503	6.3%
Dress Barn, Inc.	55	332,570	3.6%
Nike	30	331,017	3.5%
Adidas	35	294,725	3.1%
VF Outlet, Inc.	28	287,055	3.1%
Ann Taylor	37	260,438	2.8%
Polo Ralph Lauren	26	249,507	2.7%
Carter's	52	246,616	2.6%
Hanesbrands Direct, LLC	39	214,713	2.3%
Total of All Listed Above	490	3,581,060	38.2%

<sup>(1)</sup> Excludes one 265,061 square foot center in Wisconsin Dells, WI, of which Tanger owns a 50% interest through a joint venture arrangement. Also, excludes one 653,780 square foot shopping center and one 29,253 square foot warehouse in Deer Park, NY of which Tanger owns a 33.3% interest through a joint venture arrangement.

### Percentage of Total Gross Leasable Area (1)



#### Percentage of Total Annualized Base Rent (1)



Excludes one 265,061 square foot center in Wisconsin Dells, WI, of which Tanger owns a 50% interest through a joint venture arrangement. Also, excludes one 653,780 square foot shopping center and one 29,253 square foot warehouse in Deer Park, NY of which Tanger owns a 33.3% interest through a joint venture arrangement.

### Leasing Activity (1)

	3/31/2011	6/30/2011	9/30/2011	12/31/2011	Y	ear to Date	_	Prior Year to Date
Re-tenanted Space:								
Number of leases	96					96		59
Gross leasable area	336,269					336,269		210,068
New initial base rent per square foot	\$ 25.90				\$	25.90	\$	22.68
Prior expiring base rent per square foot	\$ 19.27				\$	19.27	\$	19.70
Percent increase	34.4%					34.4%		15.19
New straight line base rent per square foot	\$ 28.26				\$	28.26	\$	24.45
Prior straight line base rent per square foot	\$ 18.85				\$	18.85	\$	19.33
Percent increase	49.9%					49.9%		26.59
Renewed Space:								
Number of leases	180					180		150
Gross leasable area	932,095					932,095		646,422
New initial base rent per square foot	\$ 20.15				\$	20.15	\$	19.80
Prior expiring base rent per square foot	\$ 18.44				\$	18.44	\$	18.86
Percent increase	9.3%					9.3%		4.9%
New straight line base rent per square foot	\$ 20.73				\$	20.73	\$	20.37
Prior straight line base rent per square foot	\$ 17.88				\$	17.88	\$	18.72
Percent increase	16.0%					16.0%		8.89
Total Re-tenanted and Renewed Space:								
Number of leases	276					276		209
Gross leasable area	1,268,364				1	,268,364		856,490
New initial base rent per square foot	\$ 21.67				\$	21.67	\$	20.50
Prior expiring base rent per square foot	\$ 18.66				\$	18.66	\$	19.07
Percent increase	16.1%					16.1%		7.5%
New straight line base rent per square foot	\$ 22.73				\$	22.73	\$	21.37
Prior straight line base rent per square foot	\$ 18.14				\$	18.14	\$	18.87
Percent increase	25.3%					25.3%		13.29

<sup>(1)</sup> Excludes one 265,061 square foot center in Wisconsin Dells, WI, of which Tanger owns a 50% interest through a joint venture arrangement. Also, excludes one 653,780 square foot shopping center and one 29,253 square foot warehouse in Deer Park, NY of which Tanger owns a 33.3% interest through a joint venture arrangement.

### **Consolidated Balance Sheets (dollars in thousands)**

	3/31/2011		1	2/31/2010		9/30/2010		6/30/2010		3/31/2010
Assets										
Rental property										
Land	\$	141,577	\$	141,577	\$	141,576	\$	141,575	\$	142,822
Buildings	φ	1,441,260	φ	1,411,404	φ	1,353,171	φ	1,343,155	Ф	1,360,010
Construction in progress		2,590		23,233		58,952		39,883		19,557
Total rental property		1,585,427		1,576,214		1,553,699		1,524,613		1,522,389
Accumulated depreciation		(462,942)		(453,145)		(438,955)		(425,168)		(432,276)
Total rental property - net		1,122,485		1,123,069		1,114,744		1,099,445		1,090,113
Cash and cash equivalents		731		5,758		2,835		3,453		3,197
Rental property held for sale		731		723		424		1,921		3,197
Investments in unconsolidated joint ventures		5,861		6,386		7,064		7,570		8,151
Deferred lease and intangible costs, net		28,090		29,317		29,381		30,966		32,978
Deferred debt origination costs, net		7,165		7,593		3,984		4,158		2,577
Prepaids and other assets		53,912		44,088		39,127		31,627		31,889
Total assets	\$	1,218,244	\$	1,216,934	\$	1,197,559	\$	1,179,140	\$	1,168,905
Liabilities & equity	Ψ	1,210,244	Ψ	1,210,754	Ψ	1,177,337	Ψ	1,177,140	Ψ	1,100,703
Liabilities										
Debt										
Senior, unsecured notes, net of discount	\$	554,670	\$	554,616	\$	554,515	\$	554,415	\$	256,412
Unsecured term loan	Ψ		Ψ		Ψ		Ψ		Ψ	235,000
Unsecured lines of credit		166,300		160,000		54,800		50,800		93,400
Total debt		720,970		714,616		609,315		605,215		584,812
Construction trade payables		30,984		31,831		31,051		30,829		22,381
Accounts payable & accruals		33,503		31,594		40,060		22,747		28,544
Other liabilities		16,409		16,998		17,084		17,286		25,657
Total liabilities		801,866		795,039		697,510		676,077		661,394
Equity										
Tanger Factory Outlet Centers, Inc. equity										
Preferred shares		_		_		75,000		75,000		75,000
Common shares		813		810		810		810		810
Paid in capital		606,121		604,359		600,408		598,865		597,563
Accumulated distributions in excess of net income		(246,372)		(240,024)		(233,387)		(229,298)		(217,076)
Accum. other comprehensive income (loss)		1,754		1,784		1,828		1,884		(5,169)
Total Tanger Factory Outlet Centers, Inc. equity		362,316		366,929		444,659		447,261		451,128
Noncontrolling interest		54,062		54,966		55,390		55,802		56,383
Total equity		416,378		421,895		500,049		503,063		507,511

### Consolidated Statements of Operations (dollars and shares in thousands)

						YTD				
	3/31/11	]	12/31/10	9/30/10	6/30/10	3/31/10		3/31/11		3/31/10
Revenues										
Base rentals	\$ 46,219	\$	46,654	\$ 44,857	\$ 43,968	\$ 43,497	\$	46,219	\$	43,497
Percentage rentals	1,391		3,651	1,910	1,048	1,305		1,391		1,305
Expense reimbursements	21,205		22,540	20,139	18,429	19,519		21,205		19,519
Other income	1,924		2,648	2,567	1,850	1,721		1,924		1,721
Total revenues	70,739		75,493	69,473	65,295	66,042		70,739		66,042
Expenses										
Property operating	24,108		26,223	22,567	21,758	22,349		24,108		22,349
General & administrative	6,767		6,721	6,403	5,963	5,466		6,767		5,466
Acquisition costs	567		83	_	_	_		567		_
Abandoned development costs	158		_	_	365	_		158		_
Impairment charge	_		_	_	_	735		_		735
Depreciation and amortization	17,965		17,651	 16,805	17,109	 26,474		17,965		26,474
Total expenses	49,565		50,678	45,775	45,195	55,024		49,565		55,024
Operating income	21,174		24,815	23,698	20,100	11,018		21,174		11,018
Interest expense	(10,325)		(9,454)	(8,767)	(7,951)	(7,948)		(10,325)		(7,948)
Gain (loss) on early extinguishment of debt	_		_	_	(563)	_		_		_
Loss on termination of derivatives	_		_	_	(6,142)	_		_		_
Income before equity in earnings (losses) of unconsolidated joint ventures	10,849		15,361	14,931	5,444	3,070		10,849		3,070
Equity in earnings (losses) of unconsolidated joint ventures	(32)		(270)	(75)	(51)	(68)		(32)		(68)
Income from continuing operations	10,817		15,091	14,856	5,393	3,002		10,817		3,002
Discontinued operations	_		5	(103)	(1)	1		_		1
Net income	10,817		15,096	14,753	5,392	3,003		10,817		3,003
Noncontrolling interest	(1,419)		(1,507)	(1,754)	(524)	(210)		(1,419)		(210)
Net income attributable to the Company	9,398		13,589	12,999	4,868	2,793		9,398		2,793
Less applicable preferred share dividends	_		(1,078)	(1,406)	(1,407)	(1,406)		_		(1,406)
Less original issuance costs related to redeemed preferred shares	_		(2,539)	_	_	_		_		_
Allocation to participating securities	(192)		(144)	(142)	(143)	(169)		(192)		(169)
Net income available to common shareholders	\$ 9,206	\$	9,828	\$ 11,451	\$ 3,318	\$ 1,218	\$	9,206	\$	1,218

			Th	ree :	Months End	led			YTD		
		3/31/11	12/31/10		9/30/10		6/30/10	3/31/10	3/31/11		3/31/10
Basic earnings per common share:	,										
Income from continuing operations	\$	0.11	\$ 0.12	\$	0.14	\$	0.04	\$ 0.02	\$ 0.11	\$	0.02
Discontinued operations		_	_		_		_	_	_		
Net income	\$	0.11	\$ 0.12	\$	0.14	\$	0.04	\$ 0.02	\$ 0.11	\$	0.02
Diluted earnings per common share:											
Income from continuing operations	\$	0.11	\$ 0.12	\$	0.14	\$	0.04	\$ 0.02	\$ 0.11	\$	0.02
Discontinued operations		_	_		_		_	_	_		_
Net income	\$	0.11	\$ 0.12	\$	0.14	\$	0.04	\$ 0.02	\$ 0.11	\$	0.02
Weighted average common shares:											
Basic		80,353	80,256		80,225		80,206	80,060	80,353		80,060
Diluted		80,552	80,445		80,402		80,343	80,236	80,552		80,236

		Thi	ee Months En	ded		YTD			
	3/31/11	12/31/10	9/30/10	6/30/10	3/31/10		3/31/11		3/31/10
Funds from operations:									
Net income	\$10,817	\$15,096	\$14,753	\$ 5,392	\$ 3,003	\$	10,817	\$	3,003
Adjusted for -									
Depreciation and amortization uniquely significant to real estate - wholly-owned discontinued operations	_	_	_	34	53		_		53
Depreciation and amortization uniquely significant to real estate - wholly-owned.	17,807	17,508	16,675	16,984	26,359		17,807		26,359
Depreciation and amortization uniquely significant to real estate - joint ventures	1,306	1,312	1,289	1,280	1,265		1,306		1,265
Funds from operations	29,930	33,916	32,717	23,690	30,680		29,930		30,680
Preferred share dividends	_	(1,078)	(1,406)	(1,407)	(1,406)		_		(1,406)
Original issuance costs related to redeemed preferred shares	_	(2,539)	_	_	_		_		_
Allocation to participating securities	(310)	(242)	(247)	(177)	(268)		(310)		(268)
Funds from operations available to common shareholders	\$29,620	\$30,057	\$31,064	\$22,106	\$29,006	\$	29,620	\$	29,006
Funds from operations per share	\$ 0.32	\$ 0.32	\$ 0.34	\$ 0.24	\$ 0.31	\$	0.32	\$	0.31
Funds available for distribution to common shareholders:									
Funds from operations	\$29,620	\$30,057	\$31,064	\$22,106	\$29,006	\$	29,620	\$	29,006
Adjusted for -									
Original issuance costs related to redeemed preferred shares	_	2,539	_	_	_		_		_
Corporate depreciation excluded above	158	143	130	125	115		158		115
Amortization of finance costs	466	370	259	315	342		466		342
Amortization of net debt discount (premium)	23	(372)	(21)	4	214		23		214
Gain (loss) on early extinguishment of debt	_	_	_	563	_		_		_
Loss on termination of derivatives	_	_	_	6,142	_		_		_
Impairment charge	_	_	_	111	735		_		735
Amortization of share-based compensation	1,798	1,515	1,437	1,363	1,140		1,798		1,140
Straight line rent adjustment	(793)	(506)	(767)	(669)	(734)		(793)		(734)
Market rent adjustment	(155)	(374)	(195)	(216)	(165)		(155)		(165)
2 <sup>nd</sup> generation tenant allowances	(2,443)	(5,145)	(4,797)	(1,328)	(1,721)		(2,443)		(1,721)
Capital improvements	(1,598)	(2,480)	(2,531)	(1,309)	(1,600)		(1,598)		(1,600)
Funds available for distribution	\$27,076	\$25,747	\$24,579	\$27,207	\$27,332	\$	27,076	\$	27,332
Funds available for distribution per share	\$ 0.29	\$ 0.28	\$ 0.27	\$ 0.29	\$ 0.3	\$	0.29	\$	0.30
Dividends paid per share	\$0.1938	\$0.1938	\$0.1938	\$0.1938	\$0.1913	\$	0.1938	\$	0.1913
FFO payout ratio	61%	61%	58%	81%	61%		61%		61%
FAD payout ratio	67%	69%	72%	67%	64%		67%		64%
Diluted weighted average common shs.	92,685	92,578	92,535	92,476	92,369		92,685		92,369

### **Unconsolidated Joint Venture Information - All**

### **Summary Balance Sheets (dollars in thousands)**

	3/31/2011	12/31/2010	9/30/2010	6/30/2010	3/31/2010	Tanger's Share as of 3/31/11
Assets						
Investment properties at cost - net	\$ 285,332	\$ 283,902	\$ 287,365	\$ 289,587	\$ 292,105	\$ 100,032
Cash and cash equivalents	14,697	13,838	10,966	9,020	6,937	5,590
Deferred lease costs, net	3,011	2,563	2,707	2,862	3,005	1,049
Deferred debt origination costs, net	1,172	1,427	1,681	1,937	2,192	413
Other assets	7,349	6,291	6,511	6,697	5,878	2,622
Total assets	\$ 311,561	\$ 308,021	\$ 309,230	\$ 310,103	\$ 310,117	\$ 109,706
Liabilities & Owners' Equity						
Mortgage payable	\$ 294,034	\$ 294,034	\$ 294,034	\$ 294,034	\$ 292,468	\$ 102,136
Construction trade payables	4,710	341	1,213	878	1,845	1,596
Accounts payable & other liabilities	4,281	4,810	3,729	3,991	3,568	1,596
Total liabilities	303,025	299,185	298,976	298,903	297,881	105,328
Owners' equity	8,536	8,836	10,254	11,200	12,236	4,378
Total liabilities & owners' equity	\$ 311.561	\$ 308.021	\$ 309,230	\$ 310,103	\$ 310,117	\$ 109,706

### **Summary Statements of Operations (dollars in thousands)**

				Th	ree	Months End	led			YTD			
	3	3/31/11	1	12/31/10		9/30/10		6/30/10	3/31/10		3/31/11		3/31/10
Revenues	\$	9,562	\$	9,691	\$	9,632	\$	9,261	\$ 9,274	\$	9,562	\$	9,274
Expenses													
Property operating		4,101		5,187		4,575		4,200	4,210		4,101		4,210
General & administrative		187		(11)		107		72	287		187		287
Depreciation & amortization		3,611		3,635		3,567		3,546	3,497		3,611		3,497
Total expenses		7,899		8,811		8,249		7,818	7,994		7,899		7,994
Operating income		1,663		880		1,383		1,443	1,280		1,663		1,280
Interest expense		1,803		1,785		1,771		1,717	1,674		1,803		1,674
Net loss	\$	(140)	\$	(905)	\$	(388)	\$	(274)	\$ (394)	\$	(140)	\$	(394)
Tanger's share of:													
Total revenues less property operating and general & administrative expenses ("NOI")	\$	1,912	\$	1,676	\$	1,842	\$	1,842	\$ 1,791	\$	1,912	\$	1,791
Net income (loss)	\$	(32)	\$	(270)		(75)	'	(51)	 (68)		(32)	'	(68)
Depreciation (real estate				, ,		· · · · ·				·			
related)	\$	1,306	\$	1,312	\$	1,289	\$	1,280	\$ 1,265	\$	1,306	\$	1,265

### **Unconsolidated Joint Venture Information - Wisconsin Dells**

### **Summary Balance Sheets (dollars in thousands)**

	3	/31/2011	12	2/31/2010	9	/30/2010	6	/30/2010	3	/31/2010	Sh	Tanger's nare as of 3/31/11
Assets												
Investment properties at cost - net	\$	29,528	\$	29,968	\$	30,430	\$	31,004	\$	31,541	\$	14,764
Cash and cash equivalents		4,095		4,253		3,901		3,702		4,050		2,048
Deferred lease costs, net		269		210		239		286		305		135
Deferred debt origination costs, net		134		153		172		191		210		67
Other assets		781		723		594		602		626		391
Total assets	\$	34,807	\$	35,307	\$	35,336	\$	35,785	\$	36,732	\$	17,405
Liabilities & Owners' Equity												
Mortgage payable	\$	24,750	\$	24,750	\$	24,750	\$	24,750	\$	25,250	\$	12,375
Construction trade payables		158		106		_		46		58		79
Accounts payable & other liabilities		954		1,030		734		844		906		478
Total liabilities		25,862		25,886		25,484		25,640		26,214		12,932
Owners' equity		8,945		9,421		9,852		10,145		10,518		4,473
Total liabilities & owners' equity	\$	34,807	\$	35,307	\$	35,336	\$	35,785	\$	36,732	\$	17,405

## **Summary Statements of Operations (dollars in thousands)**

	Three Months Ended									YTD				
	3	3/31/11	1	2/31/10		9/30/10		6/30/10		3/31/10	3	3/31/11	3	3/31/10
Revenues	\$	1,801	\$	1,793	\$	1,822	\$	1,715	\$	1,923	\$	1,801	\$	1,923
Expenses														
Property operating		805		770		665		643		716		805		716
General & administrative		22		5		2		3		9		22		9
Depreciation & amortization		626		619		618		615		613		626		613
Total expenses		1,453		1,394		1,285		1,261		1,338		1,453		1,338
Operating income		348		399		537		454		585		348		585
Interest expense		225		229		230		227		225		225		225
Net income	\$	123	\$	170	\$	307	\$	227	\$	360	\$	123	\$	360
Tanger's share of:														
Total revenues less property operating and general & administrative expenses ("NOI")	\$	487	\$	509	\$	578	\$	534	\$	599	\$	487	\$	599
Net income	\$	70	\$	92	\$	163	\$	124	\$	188	\$	70	\$	188
Depreciation (real estate related)	\$	304	\$	302	\$	300	\$	297	\$	298	\$	304	\$	298

### **Unconsolidated Joint Venture Information - Deer Park**

### **Summary Balance Sheets (dollars in thousands)**

	3/31/2011	12/31/2010	9/30/2010	6/30/2010	3/31/2010	Sł	Fanger's hare as of 3/31/11
Assets							
Investment properties at cost - net	\$ 255,804	\$ 253,934	\$ 256,935	\$ 258,583	\$ 260,413	\$	85,268
Cash and cash equivalents	10,552	9,585	7,065	5,318	2,865		3,517
Deferred lease costs, net	2,742	2,352	2,468	2,576	2,699		914
Deferred debt origination costs, net	1,038	1,275	1,509	1,746	1,983		346
Prepaids and other assets	6,318	5,568	5,917	6,095	5,252		2,106
Total assets	\$ 276,454	\$ 272,714	\$ 273,894	\$ 274,318	\$ 273,212	\$	92,151
Liabilities & Owners' Equity							
Mortgage payable	\$ 269,284	\$ 269,284	\$ 269,284	\$ 269,284	\$ 267,218	\$	89,761
Construction trade payables	4,552	235	1,213	832	1,785		1,517
Accounts payable & other liabilities	3,277	3,780	2,995	3,147	2,662		1,093
Total liabilities	277,113	273,299	273,492	273,263	271,665		92,371
Owners' equity	(659)	(585)	402	1,055	1,547		(220)
Total liabilities & owners' equity	\$ 276,454	\$ 272,714	\$ 273,894	\$ 274,318	\$ 273,212	\$	92,151

## **Summary Statements of Operations (dollars in thousands)**

			Three Months Ended								YTD			
		3/31/11	1	12/31/10		9/30/10		6/30/10		3/31/10	3	3/31/11		3/31/10
Revenues	\$	7,761	\$	7,898	\$	7,810	\$	7,546	\$	7,351	\$	7,761	\$	7,351
Expenses														
Property operating		3,296		4,417		3,910		3,557		3,494		3,296		3,494
General & administrative		115		(16)		105		69		278		115		278
Depreciation & amortization		2,985		3,016		2,949		2,931		2,884		2,985		2,884
Total expenses		6,396		7,417		6,964		6,557		6,656		6,396		6,656
Operating income		1,365		481		846		989		695		1,365		695
Interest expense		1,578		1,556		1,541		1,490		1,449		1,578		1,449
Net loss	\$	(213)	\$	(1,075)	\$	(695)	\$	(501)	\$	(754)	\$	(213)	\$	(754)
Tanger's share of:														
Total revenues less property operating and general & administrative	\$	1 450	\$	1 167	¢	1 264	\$	1 200	\$	1 102	\$	1 450	\$	1 102
expenses ("NOI")	·	1,450		1,167	\$	1,264		1,308		1,192	·	1,450	т.	1,192
Net loss	\$	(77)	\$	(364)	\$	(238)	\$	(172)	\$	(258)	\$	(77)	\$	(258)
Depreciation (real estate related)	\$	1,001	\$	1,012	\$	989	\$	983	\$	967	\$	1,001	\$	967

As of March 31, 2011

	Principal Balance	Interest Rate	Maturity Date
Unsecured debt:			
Unsecured lines of credit (1)	\$ 166,300	Libor + 1.90%	11/29/2013
2015 Senior unsecured notes	250,000	6.15%	11/15/2015
2026 Senior unsecured exchangeable notes (2)	7,160	3.75%	8/18/2011
2020 Senior unsecured notes	300,000	6.125%	6/1/2020
Net debt discounts	(2,490)		
Total consolidated debt	\$ 720,970		
Tanger's share of unconsolidated JV debt:			
Wisconsin Dells (3)	12,375	Libor + 3.00%	12/18/2012
Deer Park <sup>(4)</sup>	89,761	Libor + 1.375 - 3.50%	5/17/2011
Total Tanger's share of unconsolidated JV debt	\$ 102,136		

- (1) The Company has an unsecured, syndicated credit line with a borrowing capacity totaling \$385.0 million and a separate cash management line of credit with a borrowing capacity of \$15.0 million with one of the participants in the syndication. Both lines expire on November 29, 2013. Facility fees of 40 basis points annually are charged in arrears based on the amount of the commitment.
- (2) On January 1, 2009, we retrospectively adopted new guidance related to the accounting for convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement). This new guidance required us to bifurcate the notes into debt and equity components based on the fair value of the notes independent of the conversion feature as of the date of issuance in August 2006. As a result of this adoption, the bonds were recorded with a debt discount based on a market interest rate of 6.11%. At March 31, 2011, the unamortized discount on the remaining \$7.2 million in exchangeable notes totaled \$62,000. Our exchangeable notes issued during 2006 mature in 2026. They are displayed in the above table with a 2011 maturity date as this is the first date that the noteholders can require us to repurchase the notes without the occurrence of specified events. In addition, because our Common Share price exceeded the "Exchange Trigger Price", as defined in the supplemental indenture, holders of the notes may presently exercise their exchange rights. See Footnote 1 on page 19.
- (3) In December 2009, we closed on the refinancing of the Tanger Wisconsin Dells mortgage loan. The new loan has a term of three years with an interest rate of LIBOR plus 300 basis points.
- In May 2007, the joint venture entered into a four-year, interest-only construction loan facility with a one-year maturity extension option. The facility includes a senior loan, with an interest rate of LIBOR plus 137.5 basis points, and a mezzanine loan, with an interest rate of LIBOR plus 350 basis points. As of March 31, 2011, the outstanding principal balances of the senior and mezzanine loans were \$252.0 million and \$15.0 million, respectively, and \$17.0 million was available for funding of additional construction draw requests under the senior loan facility. In February 2009, the joint venture entered into an interest rate cap agreement on a nominal amount of \$240.0 million which became effective June 1, 2009. The derivative contract puts a cap of 4% on the LIBOR index and expires on April 1, 2011. In June 2008, the joint venture entered into an interest-only mortgage loan agreement for a warehouse adjacent to the property with an interest rate of LIBOR plus 185 basis points and a maturity of May 17, 2011. As of March 31, 2011, the outstanding principal balance under the warehouse mortgage was \$2.3 million.

As of March 31, 2011

Year	Tanger Consolidated Payments	Tanger's Share of Unconsolidated JV Payments	Total Scheduled Payments
2011 (1)	\$ 7,160	\$ 89,761	\$ 96,921
2012	_	12,375	12,375
2013	166,300	_	166,300
2014	_	_	<u> </u>
2015	250,000	_	250,000
2016	_	_	_
2017	_	_	_
2018	_	_	_
2019	_	_	_
2020 & thereafter	300,000	_	300,000
	\$ 723,460	\$ 102,136	\$ 825,596
<b>Net Discount on Debt</b>	(2,490)	_	(2,490)
	\$ 720,970	\$ 102,136	\$ 823,106

#### **Senior Unsecured Notes Financial Covenants (2)**

#### As of March 31, 2011

	Required	Actual	Compliance
<b>Total Consolidated Debt to Adjusted Total Assets</b>	<60%	42%	Yes
<b>Total Secured Debt to Adjusted Total Assets</b>	<40%	%	Yes
<b>Total Unencumbered Assets to Unsecured Debt</b>	>135%	238%	Yes
Consolidated Income Available for Debt Service to Annual Debt Service			**
Charge	>1.5	4.6	Yes

(1) Included in this amount is \$7.2 million which represents our exchangeable, senior unsecured notes issued in August 2006. On and after August 18, 2011, holders may exchange their notes for cash in an amount equal to the lesser of the exchange value and the aggregate principal amount of the notes to be exchanged, and, at our option, Company common shares, cash or a combination thereof for any excess. Note holders may exchange their notes prior to August 18, 2011 only upon the occurrence of specified events. In addition, on August 18, 2011, August 15, 2016 or August 15, 2021, note holders may require us to repurchase the notes for an amount equal to the principal amount of the notes plus any accrued and unpaid interest thereon. The notes are shown with a 2011 maturity as this is the first date that the noteholders can require us to repurchase the notes without the occurrence of specified events.

For the quarters ending March 31, 2011 and June 30, 2011, note holders could, and presently may, exercise their exchange rights as a result of our Common Share price exceeding the "Exchange Trigger Price" as defined in the supplement indenture for the notes.

(2) For a complete listing of all Debt Covenants related to the Company's Senior Unsecured Notes, as well as definitions of the above terms, please refer to the Company's filings with the Securities and Exchange Commission.

#### **Investor Information**

Tanger Outlet Centers welcomes any questions or comments from shareholders, analysts, investment managers, media and prospective investors. Please address all inquiries to our Investor Relations Department.

Tanger Factory Outlet Centers, Inc.

**Investor Relations** 

Phone: (336) 856-6021 Fax: (336) 297-0931

e-mail: <a href="mail@tangeroutlet.com">tangermail@tangeroutlet.com</a>
Mail: Tanger Factory Outlet Centers, Inc.

3200 Northline Avenue

Suite 360

Greensboro, NC 27408